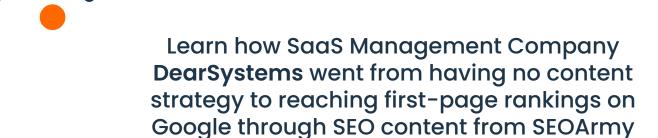


## How DearSystems Reached First-Page Rankings on Google with SEOArmy



B2B SAAS SEO CASE STUDY







Helping DearSystems to increase its visits

From 536K to 1.7 million in a year

And its average visit duration

From 33:44 to 01:06:15 in less than a year



## **About DearSystems Services**

DearSystems is an all-in-one supply chain management system, helping retailers and manufacturers effectively manage their sales channels, supply chain, and operations.

Industry SaaS

Size

51-200 employees

**Location**United States

#### **Hired Services**

Brand voice development; content strategy; SEO content creation; landing page optimization

# The Challenge

DearSystems didn't have a content strategy, no case studies, and no notable presence online. They needed to communicate the key benefits of their solution in an efficient manner, all while growing their audiences, building authority, and reaching Google's first-page results.

The Solution
SE
Army

Educational, top of the funnel content pieces

Fully SEO optimized

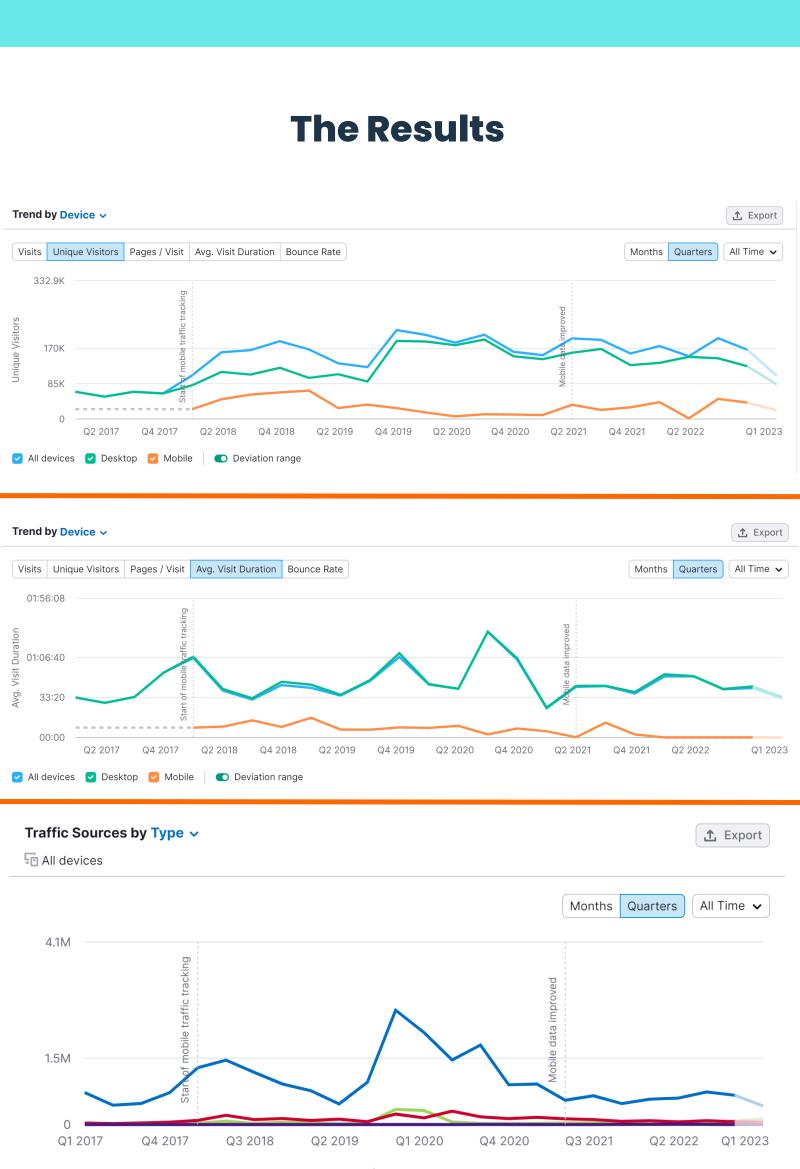
Ominichannel approach

🔽 Direct 🔽 Referral 🔽 Search 🔽 Social 🔽 Paid

Turning complex topics and software features into approachable, digestible pieces

Emphasis on scalability

High-volume, steady content production



Deviation range

Manufacturing

Production

Purchase Release Notes Reporting

Pre Release notification

Log In

### **DEAR Systems Blog**

Accounting **Business Tips** Company News eCommerce **Inventory Management** 

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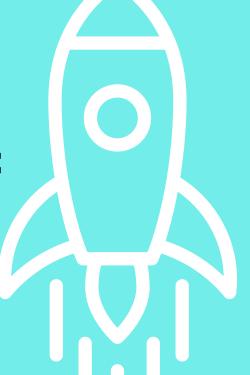




We started working with DearSystems around 5 years ago, and to this day, many of their blog posts are still performing, boosting all of their other website's pages to rank even more.

If you are still curious about what makes SEOArmy unique, you can read a comparison of our services versus other options in the market <u>here.</u>

Visit our website to learn how SEO scalable content can help you, too.





www.seoarmy.co